



# Business Services, Inc.

“Keeping Your Business in Sync!”

## OPT Pay One Price (POP)

Product	A-La-Carte
<b>OPT Sync Interface</b> Base OPT module. This interface allows us to configure your OPT Sync notifications and dashboards.	\$500 (\$30pm)
<b>Health Monitor</b> SedonaOffice Database Server, Email Server, and SedonaSync Service daily health checks. * * (Check performed via Email Test from customers system every 6 hours depending on customer server availability. Failure notification will be made during business hours.)	Included with Above (Every 6 Hours)
<b>PDF Email Invoicing *</b> Approve and track invoice delivery using OPTWS. * (Crystal Reports 2011/2013 License must be supplied by customer. SedonaSync Actions and Reports module are also required.)	\$1495 (\$55pm)
<b>PDF Email Statements and Collections *</b> Create statement batches and deliver collection notices. * (Crystal Reports 2011/2013 License must be supplied by customer. SedonaSync Actions and Reports module are also required.)	\$1495 (\$55pm)
<b>OPT Service &amp; Installation Key Account Packages</b> Send notifications and reports to important users and clients their related accounts.	\$2000 (\$90pm)

Silver	Gold	Platinum
Included	Included	Included
Included (Every 6 Hours)	Included (Every 6 Hours)	Included (Every 6 Hours)
Included	Included (With Tracking)	Included (With Tracking)
Included	Included (With Tracking)	Included
		Included

OPT Web Services (OPTWS)	A-La-Carte
<b>OPT Essentials Dashboards</b> Essential company information at your fingertips for making informed decisions about Accounts Receivable, Accounts Payable, Inventory, Job Management, Service and Inspections.	\$995 (\$79pm)
<b>OPT Web Services (OPTWS)</b> Includes Ticket and Invoice Lookup Modules, Document Handler, SedonaSync Tracking, Email Tracking API, and starter Dashboards	\$5995 (\$149pm)
<b>SM - Survey Module</b> <b>Limited:</b> NPS Survey hosted by OPT via Formstack. <b>Basic:</b> + Survey Ranking Dashboards and Manual Surveys. <b>Advanced:</b> + Partial Submissions and Score Capture.	Limited: \$500 (\$20pm) Basic: \$750 (\$150pm) Adv. \$1000 (\$200pm)
<b>PL - Profit &amp; Loss Reporting Module</b> Customer and Branch Level GL Profit & Loss Reporting.	\$500 (\$49pm)
<b>CAR - Customers at Risk</b> <b>Basic:</b> Place customers at risk by creating a CAR case from the OPT Customer Dashboard. Ensure customer issues are being resolved. <b>Advanced:</b> Use SedonaSync to automatically create CARs based on pre-determined criteria. (I.e: Poor Survey Feedback)	Basic: \$750 (\$150pm) Adv. \$1250 (\$250pm)
<b>TMM - Task Management Module</b> Create, Manage, Assign, Follow Up, and Complete tasks attached to specific customers, sites, systems, jobs and tickets.	\$750 (\$150pm)
<b>SCH - OPT Scheduling Module</b> Schedule and interact with appointments in a new view. Quickly assign, reschedule and complete appointments from OPTWS.	\$1995 (\$119pm)
<b>SRM - Services Reconciliation Module</b> SRM allows you to quickly and accurately compare each of your vendors bills with your accounts in SedonaOffice. Upload a CSV/XLS/TXT bill and quick use the dashboard to find errors.	\$4995 (\$299pm)
<b>TM - Timeline Module</b> This revolutionary new module allows you to deliver an interactive timeline to your customers of what is transpiring on their account. Timelines can be delivered for Jobs, Inspections, Service, and for the Customer itself. Users can view notes, confirm/request to reschedule appointments, download documents, view/pay invoices, take surveys, add comments and more. * * (Invoice payment requires the customer to have an active SedonaWeb account and an client to have an approved merchant account.)	\$2995 (\$179pm)

Silver	Gold	Platinum
Free Addon Plus (\$79pm)	Included	Included
	Included	Included
Limited (1x NPS survey included)	Basic (1x NPS survey and 1x manual NPS included)	Advanced (2x NPS survey and 1x manual NPS included)
	Included	Included
	Basic	Advanced
	Included	Included
	Included	Included
	25% Off Plus (\$299pm)	50% Off Plus (\$299pm)
	25% Off Plus (\$179pm)	50% Off Plus (\$179pm)

Integration Products	A-La-Carte
<b>Manitou Neo Integration</b> Quickly access Manitou Neo information from OPT Web Services.	\$250 <sup>(\$25pm)</sup>
<b>Manitou Information Module</b> View an Accounts' Contact List, Zone List, Unrestored Signals, and On Test status from OPT Web Services. Coming Soon: Multi-layer module showing linking status of the Active Customer/System relationship in SedonaOffice to Manitou vs Passive OPT Linking Method.	\$500 <sup>(\$100pm)</sup>
<b>Manitou Auto Ticket/CAR Creation Module</b> Allows SedonaSync to automatically create service tickets or CAR Cases based on unrestored zone entries or maintenance issues.	\$500 <sup>(\$100pm)</sup>

Custom Development	A-La-Carte
<b>OPT Web Services SDK</b> Software Development Kit includes 1hr of web training. Additional Support and Training available at custom development rate.	
OPT Web Services Dashboard/Module Custom Development	\$175 per hour
SedonaSync Event/Action Custom Development	\$175 per hour

Future Enhancements and Upgrades	A-La-Carte
Future Enhancements and Upgrades to existing products and modules are included in the maintenance agreement.	
New Modules and Products discounted for POP subscribers. * * (Exceptions may apply but will be clearly defined when product or module is released.)	

Events Paks	A-La-Carte
<b>Included Events</b> - Pick Events from our menu to be included in your Pay One Price rate. Once ordered you may add more events below or upgrade to the next level.	
<b>Add 5 Events to existing POP plan.</b>	
<b>Add 10 Events to existing POP plan.</b>	

For our existing customers please call as you are entitled to a prorated credit based on your existing OPT products.

Silver	Gold	Platinum
	25% Off Plus (\$25pm)	Included (Coming Soon)
	25% Off Plus (\$100pm)	Included
	25% Off Plus (\$100pm)	Included

Silver	Gold	Platinum
	\$500 Plus (\$50pm)	\$250 Plus (\$50pm)
\$150 per hour	\$125 per hour	\$100 per hour
\$150 per hour	\$125 per hour	\$100 per hour

Silver	Gold	Platinum
Included	Included	Included
	25% Off	50% Off

Silver	Gold	Platinum
10	20	40
\$795 <sup>(\$25pm)</sup>	\$795 <sup>(\$25pm)</sup>	\$795 <sup>(\$25pm)</sup>
\$1395 <sup>(\$50pm)</sup>	\$1395 <sup>(\$50pm)</sup>	\$1395 <sup>(\$50pm)</sup>

<b>\$4995</b> <b>(\$169pm)</b>	<b>\$9995</b> <b>(\$399pm)</b>	<b>\$14995</b> <b>(\$649pm)</b>
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